

## 2019-2020 doTERRA Cost per Drop List

Oil Singles [1]	PV	Size	Drops Per Bottle	Cost		Cost per Drop	
				Retail	Wholesale	Retail	Wholesale
Arborvitae	22	5ml	85	\$29.33	<b>\$22.00</b>	\$0.35	<b>\$0.26</b>
Basil	24	15ml	250	\$32.00	<b>\$24.00</b>	\$0.13	<b>\$0.10</b>
Bergamot	30	15ml	250	\$40.00	<b>\$30.00</b>	\$0.16	<b>\$0.12</b>
Black Pepper	22	5ml	85	\$29.33	<b>\$22.00</b>	\$0.35	<b>\$0.26</b>
<b>Black Spruce</b>	18	5ml	85	\$24.00	<b>\$18.00</b>	\$0.28	<b>\$0.21</b>
Blue Tansy	80	5ml	85	\$113.33	<b>\$85.00</b>	\$1.33	<b>\$1.00</b>
Cardamom	26	5ml	85	\$34.67	<b>\$26.00</b>	\$0.41	<b>\$0.31</b>
Cassia	19	15ml	250	\$25.33	<b>\$19.00</b>	\$0.10	<b>\$0.08</b>
Cedarwood	13	15ml	250	\$17.33	<b>\$13.00</b>	\$0.07	<b>\$0.05</b>
<b>Celery Seed</b>	36	15ml	250	\$48.00	<b>\$36.00</b>	\$0.19	<b>\$0.14</b>
Cilantro	26	15ml	250	\$34.67	<b>\$26.00</b>	\$0.14	<b>\$0.10</b>
Cinnamon Bark	24	5ml	85	\$32.00	<b>\$24.00</b>	\$0.38	<b>\$0.28</b>
<b>Citronella</b>	18	15ml	250	\$24.00	<b>\$18.00</b>	\$0.10	<b>\$0.07</b>
Clary Sage	36.5	15ml	250	\$48.67	<b>\$36.50</b>	\$0.19	<b>\$0.15</b>
Clove	16	15ml	250	\$21.33	<b>\$16.00</b>	\$0.09	<b>\$0.06</b>
Copaiba	35	15ml	250	\$46.67	<b>\$35.00</b>	\$0.19	<b>\$0.14</b>
Coriander	25	15ml	250	\$33.33	<b>\$25.00</b>	\$0.13	<b>\$0.10</b>
Cypress	15.5	15ml	250	\$20.67	<b>\$15.50</b>	\$0.08	<b>\$0.06</b>
Douglas Fir	19.5	5ml	85	\$26.00	<b>\$19.50</b>	\$0.31	<b>\$0.23</b>
Eucalyptus	17	15ml	250	\$22.67	<b>\$17.00</b>	\$0.09	<b>\$0.07</b>
Fennel (Sweet)	15	15ml	250	\$20.00	<b>\$15.00</b>	\$0.08	<b>\$0.06</b>
Frankincense	63	15ml	250	\$90.67	<b>\$68.00</b>	\$0.36	<b>\$0.27</b>
Geranium	31	15ml	250	\$41.33	<b>\$31.00</b>	\$0.17	<b>\$0.12</b>
Ginger	41	15ml	250	\$54.67	<b>\$41.00</b>	\$0.22	<b>\$0.16</b>
Grapefruit	18	15ml	250	\$24.00	<b>\$18.00</b>	\$0.10	<b>\$0.07</b>
Green Mandarin	28	15ml	250	\$37.33	<b>\$28.00</b>	\$0.15	<b>\$0.11</b>
Helichrysum	60	5ml	85	\$93.33	<b>\$70.00</b>	\$1.10	<b>\$0.82</b>
Juniper Berry	19	5ml	85	\$25.33	<b>\$19.00</b>	\$0.30	<b>\$0.22</b>
Lavender	23	15ml	250	\$30.67	<b>\$23.00</b>	\$0.12	<b>\$0.09</b>
Lemon	11	15ml	250	\$14.67	<b>\$11.00</b>	\$0.06	<b>\$0.04</b>
<b>Lemon Eucalyptus</b>	12	15ml	250	\$16.00	<b>\$12.00</b>	\$0.06	<b>\$0.05</b>
Lemongrass	10	15ml	250	\$13.33	<b>\$10.00</b>	\$0.05	<b>\$0.04</b>
Lime	13	15ml	250	\$17.33	<b>\$13.00</b>	\$0.07	<b>\$0.05</b>
Marjoram	19	15ml	250	\$25.33	<b>\$19.00</b>	\$0.10	<b>\$0.08</b>
Melaleuca (Tea Tree)	21	15ml	250	\$28.00	<b>\$21.00</b>	\$0.11	<b>\$0.08</b>
Melissa	100	5ml	85	\$153.33	<b>\$115.00</b>	\$1.80	<b>\$1.35</b>
Myrrh	50	15ml	250	\$78.67	<b>\$59.00</b>	\$0.31	<b>\$0.24</b>

Oregano	22	15ml	250	\$29.33	\$22.00	\$0.12	\$0.09
Patchouli	28	15ml	250	\$37.33	\$28.00	\$0.15	\$0.11
Peppermint	22	15ml	250	\$29.33	\$22.00	\$0.12	\$0.09
Petitgrain	25	15ml	250	\$33.33	\$25.00	\$0.13	\$0.10
Pink Pepper	22	5ml	85	\$29.33	\$22.00	\$0.35	\$0.26
Roman Chamomile	45	5ml	85	\$60.00	\$45.00	\$0.71	\$0.53
<b>Rose</b>	200	5ml	85	\$366.67	\$275.00	\$4.31	\$3.24
Rosemary	16	15ml	250	\$21.33	\$16.00	\$0.09	\$0.06
Sandalwood	60	5ml	85	\$93.33	\$70.00	\$1.10	\$0.82
Sandalwood (Hawaiian)	60	5ml	85	\$93.33	\$70.00	\$1.10	\$0.82
Siberian Fir	20	15ml	250	\$26.67	\$20.00	\$0.11	\$0.08
Spearmint	28	15ml	250	\$37.33	\$28.00	\$0.15	\$0.11
Spikenard	49.5	5ml	85	\$66.00	\$49.50	\$0.78	\$0.58
Tangerine	15	15ml	250	\$20.00	\$15.00	\$0.08	\$0.06
Tea Tree (Melaleuca)	21	15ml	250	\$28.00	\$21.00	\$0.11	\$0.08
Thyme	29.5	15ml	250	\$39.93	\$29.50	\$0.16	\$0.12
Turmeric	28	15ml	250	\$37.33	\$28.00	\$0.15	\$0.11
Vetiver	41	15ml	250	\$54.67	\$41.00	\$0.22	\$0.16
White Fir ( <b>Unavailable</b> )	20	15ml	250	\$26.67	\$20.00	\$0.11	\$0.08
Wild Orange	10	15ml	250	\$13.33	\$10.00	\$0.05	\$0.04
Wintergreen	22	15ml	250	\$29.33	\$22.00	\$0.12	\$0.09
Yarrow   Pom	95	30ml	500	\$126.67	\$95.00	\$0.25	\$0.19
Ylang Ylang	37	15ml	250	\$49.33	\$37.00	\$0.20	\$0.15
<b>Oil Blends</b>				<b>Cost</b>		<b>Cost per Drop</b>	
	PV	Size	Drops Per Bottle	Retail	Wholesale	Retail	Wholesale
<b>Adaptiv</b>	37.5	15ml	250	\$50.00	\$37.50	\$0.20	\$0.15
Align (Yoga Kit)	17	5ml	85	\$22.67	\$17.00	\$0.27	\$0.20
Anchor (Yoga Kit)	20	5ml	85	\$26.67	\$20.00	\$0.31	\$0.24
Arise (Yoga Kit)	19	5ml	85	\$25.33	\$19.00	\$0.30	\$0.22
Aromatouch	28	15ml	250	\$37.33	\$28.00	\$0.15	\$0.11
Balance	21	15ml	250	\$28.00	\$21.00	\$0.11	\$0.08
Breathe	22	15ml	250	\$29.33	\$22.00	\$0.12	\$0.09
Cheer (Emotion Kit)	25	5ml	85	\$33.33	\$25.00	\$0.39	\$0.29
Citrus Bliss	18	15ml	250	\$24.00	\$18.00	\$0.10	\$0.07
Console (Emotion Kit)	37	5ml	85	\$49.33	\$37.00	\$0.58	\$0.44
DDR Prime	28	15ml	250	\$37.33	\$28.00	\$0.15	\$0.11
Deep Blue	33	5ml	85	\$44.00	\$33.00	\$0.52	\$0.39
Digest Zen	33	15ml	250	\$44.00	\$33.00	\$0.18	\$0.13
Elevation	43	15ml	250	\$57.33	\$43.00	\$0.23	\$0.17
Forgive (Emotion Kit)	20	5ml	85	\$26.67	\$20.00	\$0.31	\$0.24

Harvest Spice (LTO)	24.5	15ml	250	\$32.67	\$24.50	\$0.13	\$0.10
Holiday Joy (LTO)	24.5	15ml	250	\$32.67	\$24.50	\$0.13	\$0.10
Holiday Peace (LTO)	24.5	15ml	250	\$32.67	\$24.50	\$0.13	\$0.10
Motivate (Emotion Kit)	23	5ml	85	\$30.67	\$23.00	\$0.36	\$0.27
On Guard	34	15ml	250	\$45.33	\$34.00	\$0.18	\$0.14
Passion (Emotion Kit)	42	5ml	85	\$56.00	\$42.00	\$0.66	\$0.49
Peace (Emotion Kit)	30	5ml	85	\$40.00	\$30.00	\$0.47	\$0.35
Purify	20	15ml	250	\$26.67	\$20.00	\$0.11	\$0.08
Serenity	32	15ml	250	\$42.67	\$32.00	\$0.17	\$0.13
Slim & Sassy	26	15ml	250	\$34.67	\$26.00	\$0.14	\$0.10
Terra Shield	10.5	15ml	250	\$14.00	\$10.50	\$0.06	\$0.04
Terra Shield Spray	17	30ml	500	\$26.00	\$19.50	\$0.05	\$0.04
Whisper	24	5ml	85	\$32.00	\$24.00	\$0.38	\$0.28
Zendocrine	24	15ml	250	\$32.00	\$24.00	\$0.13	\$0.10
<b>Individual Roller Bottles</b>			Drops Per	Cost		Cost per Drop	
	PV	Size	Bottle	Retail	Wholesale	Retail	Wholesale
Adaptiv Touch	20	10ml	170	\$26.67	\$20.00	\$0.16	\$0.12
Brave (Kids Kit)	21	10ml	170	\$28.00	\$21.00	\$0.16	\$0.12
Breathe Touch	14	10ml	170	\$18.67	\$14.00	\$0.11	\$0.08
Calmer (Kids Kit)	19	10ml	170	\$25.33	\$19.00	\$0.15	\$0.11
Cheer Touch	16.25	10ml	170	\$21.67	\$16.25	\$0.13	\$0.10
Clary Calm	27	10ml	170	\$36.00	\$27.00	\$0.21	\$0.16
Console Touch	24	10ml	170	\$32.00	\$24.00	\$0.19	\$0.14
Deep Blue	55	10ml	170	\$78.67	\$59.00	\$0.46	\$0.35
Deep Blue Touch	43	10ml	170	\$57.33	\$43.00	\$0.34	\$0.25
Digest Zen Touch	22	10ml	170	\$29.33	\$22.00	\$0.17	\$0.13
Forgive Touch	13	10ml	170	\$17.33	\$13.00	\$0.10	\$0.08
Frankincense Touch	45.5	10ml	170	\$60.67	\$45.50	\$0.36	\$0.27
HD Clear	21	10ml	170	\$28.00	\$21.00	\$0.16	\$0.12
Hope Touch	0	10ml	170	\$20.00	\$20.00	\$0.12	\$0.12
Immortelle	65	10ml	170	\$92.00	\$69.00	\$0.54	\$0.41
In Tune	34.5	10ml	170	\$46.00	\$34.50	\$0.27	\$0.20
Jasmine Touch	42	10ml	170	\$56.00	\$42.00	\$0.33	\$0.25
Lavender Touch	15	10ml	170	\$20.00	\$15.00	\$0.12	\$0.09
Magnolia Touch	28	10ml	170	\$37.33	\$28.00	\$0.22	\$0.16
Melaleuca Touch	12.5	10ml	170	\$16.67	\$12.50	\$0.10	\$0.07
Motivate Touch	15	10ml	170	\$20.00	\$15.00	\$0.12	\$0.09
Neroli Touch	52	10ml	170	\$62.67	\$47.00	\$0.37	\$0.28
On Guard Touch	22	10ml	170	\$29.33	\$22.00	\$0.17	\$0.13
Oregano Touch	14.5	10ml	170	\$19.33	\$14.50	\$0.11	\$0.09

Passion Touch	27.25	10ml	170	\$36.67	\$27.25	\$0.22	\$0.16
Past Tense	19.5	10ml	170	\$26.00	\$19.50	\$0.15	\$0.11
Peace Touch	20	10ml	170	\$26.67	\$20.00	\$0.16	\$0.12
Peppermint Touch	14.5	10ml	170	\$19.33	\$14.50	\$0.11	\$0.09
Rescuer (Kids Kit)	15	10ml	170	\$20.00	\$15.00	\$0.12	\$0.09
Rose Touch	65	10ml	170	\$93.33	\$70.00	\$0.55	\$0.41
Steady (Kids Kit)	15	10ml	170	\$20.00	\$15.00	\$0.12	\$0.09
Stronger (Kids Kit)	14	10ml	170	\$18.67	\$14.00	\$0.11	\$0.08
<b>Tamer (Kids Kit)</b>	15	10ml	170	\$20.00	\$15.00	\$0.12	\$0.09
Thinker (Kids Kit)	16	10ml	170	\$21.33	\$16.00	\$0.13	\$0.09
<b>Oil Collections &amp; Kits</b>							
	PV	Size	Drops Per Bottle	Cost		Cost per Drop	
				Retail	Wholesale	Retail	Wholesale
<b>INTRO KIT</b>							
Lavender		5ml	85				
Lemon	15	5ml	85	\$26.67	\$20.00	\$0.10	\$0.08
Peppermint		5ml	85				
<b>SPA KIT</b>							
Balance		5ml	85				
Citrus Bliss	59.5	5ml	85	\$79.33	\$59.50	\$0.23	\$0.18
Deep Blue		5ml	85				
Serenity		5ml	85				
<b>TRAVEL KIT</b>							
AromaTouch		5ml	85				
Lavender	33	5ml	85	\$44.00	\$33.00	\$0.13	\$0.10
Peppermint		5ml	85				
Wild Orange		5ml	85				
<b>YOGA KIT</b>							
Arise		5ml	85				
Align	50	5ml	85	\$69.33	\$52.00	\$0.27	\$0.20
Anchor		5ml	85				
<b>SUMMER SUNSATIIONS</b>							
Cumin		5ml	85				
Dill		5ml	85	\$40.00	\$30.00	\$0.12	\$0.09
Spearmint		5ml	85				
Tangerine		5ml	85				
<b>AROMATOUCH KIT</b>							
<i>*Includes Fractionated Coconut Oil- (not included in CPD calculation)</i>							
Balance		5ml	85				
Lavender		5ml	85				

Melaleuca	100	5ml	85	\$146.67	<b>\$110.00</b>	\$0.22	<b>\$0.16</b>
On Guard		5ml	85				
AromaTouch		5ml	85				
Deep Blue		5ml	85				
Wild Orange		5ml	85				
Peppermint		5ml	85				
<b>ATHLETE'S KIT</b>							
<i>*Includes 4 oz. Deep Blue Rub- (not included in CPD calculation)</i>							
Lavender	65	5ml	85	\$100.00	<b>\$75.00</b>	\$0.24	<b>\$0.18</b>
Melaleuca		5ml	85				
Peppermint		5ml	85				
Breathe		5ml	85				
On Guard		5ml	85				
<b>FAMILY ESSENTIALS</b>							
Lavender	115	5ml	85	\$166.67	<b>\$125.00</b>	\$0.20	<b>\$0.15</b>
Lemon		5ml	85				
Peppermint		5ml	85				
Melaleuca		5ml	85				
Oregano		5ml	85				
Frankincense		5ml	85				
Deep Blue		5ml	85				
Breathe		5ml	85				
DigestZen		5ml	85				
On Guard		5ml	85				
<b>TOUCH ROLLERS</b>							
Lavender Touch	160	10ml	170	\$225.33	<b>\$169.00</b>	\$0.15	<b>\$0.11</b>
Peppermint Touch		10ml	170				
Melaleuca Touch		10ml	170				
Oregano Touch		10ml	170				
Frankincense Touch		10ml	170				
Deep Blue Touch		10ml	170				
Breathe Touch		10ml	170				
DigestZen Touch		10ml	170				
On Guard Touch		10ml	170				
<b>EMOTIONAL AROMA</b>							
Cheer	150	5ml	85	\$212.00	<b>\$159.00</b>	\$0.42	<b>\$0.31</b>
Console		5ml	85				
Forgive		5ml	85				
Motivate		5ml	85				

Passion		5ml	85				
Peace		5ml	85				
<b>EMOTIONAL TOUCH</b>							
Cheer Touch	100	10ml	170	\$133.33	\$100.00	\$0.13	\$0.10
Console Touch		10ml	170				
Forgive Touch		10ml	170				
Motivate Touch		10ml	170				
Passion Touch		10ml	170				
Peace Touch		10ml	170				
<b>KIDS OIL KIT</b>							
Brave	85	10ml	170	\$126.67	\$95.00	\$0.12	\$0.09
Calmer		10ml	170				
Rescuer		10ml	170				
Steady		10ml	170				
Stronger		10ml	170				
Thinker		10ml	170				
<b>Enrollment Kits</b>			Drops Per	<b>Cost</b>		<b>Cost per Drop</b>	
	PV	Size	Bottle	Retail	Wholesale	Retail	Wholesale
<b>AROMATOUCH DIFFUSED</b>							
<i>*Includes Fractionated Coconut Oil- (not included in CPD calculation)</i>							
<i>*Includes Petal Diffuser (\$62.67 Retail / \$47.00 Wholesale)</i>							
Balance	100	5ml	85		\$150.00		\$0.22
Lavender		5ml	85				
Melaleuca		5ml	85				
On Guard		5ml	85				
AromaTouch		5ml	85				
Deep Blue		5ml	85				
Wild Orange		5ml	85				
Peppermint		5ml	85				
<b>FAMILY ESSENTIALS</b>							
<i>*Includes On Guard &amp; Peppermint Beadlets- (not included in CPD calculation)</i>							
Lavender	110	5ml	85		\$150.00		\$0.18
Lemon		5ml	85				
Peppermint		5ml	85				
Melaleuca		5ml	85				
Oregano		5ml	85				
Frankincense		5ml	85				
Deep Blue		5ml	85				
Breathe		5ml	85				

DigestZen		5ml	85				
On Guard		5ml	85				
<b>HOME ESSENTIALS</b>							
<i>*Includes Petal Diffuser (\$62.67 Retail / \$47.00 Wholesale)</i>							
Lavender	225	15ml	250		\$275.00		\$0.11
Lemon		15ml	250				
Peppermint		15ml	250				
Melaleuca		15ml	250				
Oregano		15ml	250				
Frankincense		15ml	250				
Deep Blue		15ml	250				
Breathe		15ml	250				
DigestZen		15ml	250				
On Guard		15ml	250				
<b>EMOTIONAL DIFFUSED</b>							
<i>*Includes Lumo Diffuser (\$93.33 Retail / \$70.00 Wholesale)</i>							
Cheer	145	5ml	85		\$195.00		\$0.38
Console		5ml	85				
Forgive		5ml	85				
Motivate		5ml	85				
Passion		5ml	85				
Peace		5ml	85				
<b>Wellness Supplements</b>							
	PV	Size	Servings per Bottle	Cost		Usage Cost per Day	
				Retail	Wholesale	Retail	Wholesale
a2z Chewable Vitamins	15	60ct	30	\$27.33	\$20.50	\$0.91	\$0.68
a2z / IQ Mega 2 pack	25	2 pk	30	\$52.67	\$39.50	\$1.76	\$1.32
<i>a2z / IQ Mega 2 pack (add-on)</i>	10	2 pk	30		\$25.00		\$0.83
<b>Adaptiv Capsules</b>	30	30ct	30	\$52.00	\$39.00	\$1.73	\$1.30
Alpha CRS+	69.5	120ct	30	\$92.67	\$69.50	\$3.09	\$2.32
Breathe Drops	10	30ct	30	\$16.00	\$12.00	\$0.53	\$0.40
Breathe Vapor Stick	5	.4 oz	100	\$11.33	\$8.50	\$0.11	\$0.09
Bone Nutrient Complex	12	120ct	30	\$23.33	\$17.50	\$0.78	\$0.58
Copaiba Softgels	30	60ct	30	\$42.67	\$32.00	\$1.42	\$1.07
Daily Nutrient Pack	50	2pk	30	\$79.33	\$59.50	\$2.64	\$1.98
DDR Prime Softgels	55	60ct	30	\$73.33	\$55.00	\$2.44	\$1.83
Deep Blue Polyphenol	59.5	60ct	30	\$79.33	\$59.50	\$2.64	\$1.98
<i>Deep Blue Polyphenol (add-on)</i>	10	60ct	30		\$20.00		\$0.67
Digest Tabs	10	100ct	100	\$18.67	\$14.00	\$0.19	\$0.14
DigestZen Softgels	15	60ct	30	\$26.00	\$19.50	\$0.87	\$0.65



GX Assist	26	60ct	60	\$34.67	\$26.00	\$0.58	\$0.43
IQ Mega	30	150ml	30	\$46.00	\$34.50	\$1.53	\$1.15
Lifelong Vitality Pack	60	3pk	30	\$106.00	\$79.50	\$3.53	\$2.65
Lifelong Vitality Daily Pack	60	60pk	30	\$115.33	\$86.50	\$3.84	\$2.88
Lifelong Vitality Pack- Vegan	60	3pk	30	\$119.33	\$89.50	\$3.98	\$2.98
Microplex VMz	39.5	120ct	30	\$52.67	\$39.50	\$1.76	\$1.32
<i>Microplex VMz (Add On)</i>	10	120ct	30		\$20.00		\$0.67
Mito2Max	39.5	60ct	30	\$52.67	\$39.50	\$1.76	\$1.32
<i>Mito2Max (Add On)</i>	10	60ct	30		\$20.00		\$0.67
OnGuard Beadlets	16	125ct	125	\$21.33	\$16.00	\$0.17	\$0.13
OnGuard Softgels	22.5	60ct	30	\$34.67	\$26.00	\$1.16	\$0.87
OnGuard Throat Drops	10	30ct	30	\$16.00	\$12.00	\$0.53	\$0.40
PB Assist	34.5	60ct	30	\$46.00	\$34.50	\$1.53	\$1.15
<i>PB Assist (Add On)</i>	10	60ct	30		\$20.00		\$0.67
PB Assist Jr.	20	30ct	30	\$32.67	\$24.50	\$1.09	\$0.82
Peppermint Beadlets	12.5	125ct	125	\$16.67	\$12.50	\$0.13	\$0.10
<b>Peppermint Softgels</b>	15	60ct	30	\$24.00	\$18.00	\$0.80	\$0.60
Phytoestrogen Complex	39.5	60ct	30	\$52.67	\$39.50	\$1.76	\$1.32
Serenity Softgels	17	60ct	30	\$26.00	\$19.50	\$0.87	\$0.65
Slim & Sassy Gum	5	32pcs	16	\$11.33	\$8.50	\$0.71	\$0.53
Slim & Sassy Softgels	31.5	90ct	30	\$48.00	\$36.00	\$1.60	\$1.20
Terra Greens	20	30svg	30	\$37.33	\$28.00	\$1.24	\$0.93
TerraZyme	37.5	90ct	30	\$50.00	\$37.50	\$1.67	\$1.25
<i>TerraZyme (Add On)</i>	10	90ct	30		\$20.00		\$0.67
Tri-Ease Softgels	20	60ct	60	\$30.67	\$23.00	\$0.51	\$0.38
Trim Shake Chocolate	25	40svg	40	\$52.67	\$39.50	\$1.32	\$0.99
Trim Shake Vanilla	25	40svg	40	\$52.67	\$39.50	\$1.32	\$0.99
Trim Shake Vegan	25	40svg	40	\$52.67	\$39.50	\$1.32	\$0.99
<b>Turmeric Capsules</b>	25	60ct	30	\$46.67	\$35.00	\$1.56	\$1.17
vEO Mega (vegan)	49.5	120ct	30	\$66.00	\$49.50	\$2.20	\$1.65
Vegan Microplex VMz	39.5	120ct	30	\$66.00	\$49.50	\$2.20	\$1.65
xEO Mega	49.5	120ct	30	\$66.00	\$49.50	\$2.20	\$1.65
<i>xEO Mega (Add On)</i>	10	120ct	30		\$20.00		\$0.67
Zendocrine Softgels	21	60ct	30	\$32.67	\$24.50	\$1.09	\$0.82
Zendocrine Complex	24.5	60ct	30	\$32.67	\$24.50	\$1.09	\$0.82





[1] Yellow shade= 2019 Price Increase  
Green shade= 2019 Price Decrease  
Box around pv= pv/cost variance